



CALIFORNIA FARM BUREAU FEDERATION

EXECUTIVE OFFICES

2300 RIVER PLAZA DRIVE, SACRAMENTO, CA 95833-3293 • PHONE (916) 561-5520 • FAX (916) 561-5690

Dear Farm Bureau Member,

If you are an agricultural employer, you need to have Workers Compensation Insurance coverage. There is a Farm Bureau partner that I encourage you to talk to before obtaining a new or renewing your existing policy.

Thousands of Farm Bureau members in California already rely on **State Compensation Insurance Fund** to provide their workers' compensation insurance coverage. If you are one of them thank you! If you are not you may be missing a wonderful opportunity. **I would like to encourage you to ask for a quote from State Fund when your policy comes up for renewal.**

I think you will be pleasantly surprised to hear about all of the benefits of being a part of the Farm Bureau Group. Simply put, it is a "win-win" for you, your employees, and for Farm Bureau.

Farmers who insure with State Fund and participate in the group program get a 6 percent discount on their premium. It isn't necessary to have a large farming or ranching operation to benefit from being a member of the group. Small employers with low payroll save by paying a reduced group minimum premium.

State Fund's specialists and programs include:

- Injury Illness Prevention Program (IIPP) planning and training
- Specialized safety training on heat stress, tractor, ATV, respirator fit, forklift, vineyard, orchard safety and many others.
- A 24-hour toll-free claims reporting center to make reporting an injury quicker and easier.
- A Medical Provider Network that is designed to help pass medical and industry savings on to you.
- A Special Investigation Unit, with staff investigators who help each location submit fraud cases to district attorneys for prosecution.
- In-house attorneys who represent your interests at no extra cost.
- Claims adjusters who are informed on medical, legal, and legislative developments.
- Return-to-work consultants who speed the process of returning injured employees to the work force.
- A commitment to providing exceptional customer service.

Farm Bureau and State Fund have been trusted business partners for 67 years. State Fund's rates are competitive. In July 2010 State Fund did not take a rate increase while many of their competitors did. They are financially strong and they have a staying power unmatched in this industry. State Fund is also active in Farm Bureau activities on a County and State level. They sponsor annual meetings, leadership training, and other special events for members.

Get a quote or renew your policy today. Visit the **State Fund** web site at www.scif.com, contact your broker or call your local State Fund office at one of these locations:

Bakersfield, (661) 664-4000
Bay Area, (925) 523-5000
Eureka, (707) 443-9721
Fresno, (559) 433-2600
Inland Empire, (909) 384-4560

Los Angeles, (877) 405-4545
Orange County, (714) 565-5995
Oxnard, (805) 988-5300
Redding, (530) 223-7000
Sacramento, (916) 924-5100

San Diego, (858) 552-7000
San Jose, (408) 363-7600
Santa Rosa, (707) 573-6300
Stockton, (209) 476-2600

Sincerely,

Paul Wenger, President
California Farm Bureau