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PRESIDENT'S MESSAGE

Dear San Luis Obispo County
Farm Bureau Members,

The staff and Board of Directors continually strive to represent our members in various aspects of our very diverse and unique agriculture here in San Luis Obispo County. We can only do this with the support, input and dedication of our members. We have a phenomenal

agriculture community, and on behalf of the staff and the Board of Directors, we want to say thank you!

Our members provide remarkable services - in numerous business categories - to our agricultural community. They understand our needs, provide us with the expertise, and support our community through their support of San Luis Obispo County Farm Bureau. I am happy to present our first release of the San Luis Obispo County Farm Bureau Business to Business Directory. This directory will provide you, our members, with a quick reference of those businesses that support our agriculture endeavors. It's with the support of great businesses like these, that we will continue to maintain the wonderful and diverse agriculture community that we are all a part of.

Once again, thank you for your valued membership, continued support, and continual dedication to San Luis Obispo County agriculture.

Sincerely,

A handwritten signature in black ink, appearing to read "Dan Sutton". The signature is stylized and cursive.

Dan Sutton

President

San Luis Obispo County Farm Bureau

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Contact the **SLO County Farm Bureau**Info@slofarmbureau.org
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Government Affairs: **James Green** jgreen@slofarmbureau.org
Joy Fitzhugh joy@slofarmbureau.org
Executive Director: **Lynn Diehl** lynn@slofarmbureau.org



The first **SAN LUIS OBISPO COUNTY FARM BUREAU BUSINESS TO BUSINESS DIRECTORY** is designed for easy contact.

Doing business with your Farm Bureau colleagues is good business! Look for the

sticker on the door that says Farm Bureau Business Member or the metal sign out front that identifies a Farm Bureau Member. We like to go one step further and thank the owner, managers and employees for supporting the important work underway at our local office and at the California Farm Bureau Federation. Our goal is to provide more opportunities for all of you to grow your business. Please don't give the list to telemarketers or others who bog down productivity - but keep it in your truck, on your desk and tell friends about the great work underway. There's nothing better than referrals for keeping Farm Bureau Strong. Despite the emails and mailings, we know that some people might have overlooked the invitation to be listed. Occasionally, membership contact information hasn't been updated or someone has accidentally unsubscribed to email contacts. You'll have another opportunity later this year to be included. Until then, there's strength in agriculture as we support each other as much as we can!

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SAN LUIS OBISPO COUNTY FARM BUREAU

4875 Morabito Place, San Luis Obispo, CA 93401

Phone: (805) 543-3654

Email: info@slofarmbureau.org | Website: www.slofarmbureau.org

FREQUENTLY REQUESTED CONTACTS

COUNTY OF SAN LUIS OBISPO ADMINISTRATIVE OFFICE/ BOARD OF SUPERVISORS

1055 Monterey Street Room D340,
San Luis Obispo, CA 93401
Phone: (805) 781-5450
www.slocounty.ca.gov

District 1: John Peschong, Chair
Email: jpeschong@co.slo.ca.us
District 2: Bruce Gibson
Email: bgibson@co.slo.ca.us
District 3: Adam Hill, Vice Chair
Email: ahill@co.slo.ca.us
District 4: Lynn Compton
Email: lcompton@co.slo.ca.us
District 5: Debbie Arnold
Email: darnold@co.slo.ca.us

DEPARTMENT OF AGRICULTURE/WEIGHTS AND MEASURES

Marty Settevendemie
Agricultural Commissioner/Sealer

San Luis Obispo Office:
2156 Sierra Way, Suite A
San Luis Obispo, CA 93401
Phone: (805) 781-5910
Email: AgCommSLO@co.slo.ca.us
www.slocounty.ca.gov/agcomm

Arroyo Grande Office:
810 West Branch
Arroyo Grande, CA 93420
Phone: (805) 473-7090

Templeton Office:
350 North Main Street
Templeton, CA 93465
Phone: (805) 434-5950

PLANNING COMMISSION

976 Osos Street Room 200
San Luis Obispo, CA 93408
Email: RHedges@co.slo.ca.us

UC COOPERATIVE EXTENSION

2156 Sierra Way Suite C
San Luis Obispo, CA 93401
Phone: (805) 781-5940
cesanluisobispo.ucanr.edu

Mary Bianchi
County Director and Horticulture
Farm Advisor
Email: mlbianchi@ucanr.edu

Mark Battany
Viticulture Farm Advisor
Email: mcbattany@ucanr.edu

Royce Larson, Ph.D.
Natural Resources/Watershed
Advisor
Email: relarsen@ucanr.edu

Katherine E. Soule, Ph.D.
Youth Families and
Communities Advisor
Email: kesoule@ucanr.edu

William D. Tietje
Area Natural Resource Specialist
Email: tietje@berkeley.edu

Surendra K. Dara, Ph.D.
Strawberry and Vegetable
Crops Advisor
Email: skdara@ucdavis.edu

Mark Gaskell, Ph.D.
Small Farms/Specialty Crops Advisor
Email: mlgaskell@ucanr.edu

FREQUENTLY REQUESTED CONTACTS

Etaferahu Takele, M.S.
County Director/Area Advisor
Farm Management/Agricultural
Economics
Email: ettakele@ucanr.edu

SAN LUIS OBISPO COUNTY SHERIFF'S DEPARTMENT

1585 Kansas Avenue
San Luis Obispo, CA 93405
Rural Crime Prevention:
(805)781-4578
Non-emergency: (805) 781-4550

CALIFORNIA DEPARTMENT OF FOOD AND AGRICULTURE

1120 N Street Sacramento
CA 95814
Phone: (916) 654-0466
www.cdffa.ca.gov

STATE WATER RESOURCES CONTROL BOARD

Water Quality: (916) 341-5455
Water Rights: (916) 341-5300
Water Diversion Reporting:
Ryan Bab (916) 341-5410

CENTRAL COAST REGIONAL WATER QUALITY CONTROL BOARD

Phone: (805) 549-3147

FARM SERVICE AGENCY USDA, SAN LUIS OBISPO COUNTY

Jennifer Blume, CED
65 Main Street, Suite 108
Templeton, CA 93465
Phone: (805) 434-0396
www.fsa.usda.gov

CALIFORNIA ASSEMBLY DISTRICT 35 ASSEMBLYMEMBER JORDAN CUNNINGHAM

1150 Osos Street Suite 207
San Luis Obispo, CA 93401
District Office: (805) 549-3381
Capital Office: (916) 319-2035
Email: Jocelyn.Brennan@asm.ca.gov
Assembly Website: ad35.asmr.org

CALIFORNIA SENATE DISTRICT 17 SENATOR BILL MONNING

1026 Palm Street, Suite 201
San Luis Obispo, CA 93401
District Office: (805) 549-3784
Capital Office: (916) 651-4017
Senate Website: sd17.senate.ca.gov

U.S. CONGRESSIONAL DISTRICT 24 CONGRESSMEMBER SALUD CARBAJAL

1141 Marsh Street Suite 205
San Luis Obispo, CA 93401
District Office: (888) 202-8934
DC Office: (202) 225-3601

U.S. SENATOR DIANE FEINSTEIN

331 Hart Senate Office Building
Washington, D.C. 20510
Phone: (202)-224-3841

U.S. SENATOR KAMALA HARRIS

112 Hart Senate Office Building
Washington, DC 20510
Phone (202)-224-3553

GOVERNOR JERRY BROWN

State Capitol, Suite 1173
Sacramento, CA 95814
Phone: (916) 445-2841
www.gov.ca.gov

STAY UP TO DATE ON IMPORTANT DETAILS AND ADDITIONAL INFORMATION BY VISITING THE MEMBER SERVICES PAGE AT WWW.CFBF.COM



AUTO, FARM AND WORKERS' COMPENSATION INSURANCE

Nationwide is the leading farm and ranch insurer in California, offering plans for farms and ranches of all sizes. Agricultural members receive up to a 15% discount on auto insurance and up to a 5% discount on farm insurance to a maximum of \$500 per year. Members can also receive up to a 7.5% discount package and subject to eligibility guidelines. Contact your local Nationwide agent for more details by visiting www.nationwide.com or call 1-877-OnYourSide.

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Farm and ranch employers use **FARM EMPLOYERS LABOR SERVICE** to reduce their costs and take the headache out of complying with complicated federal and state regulations. FELS keeps you up-to-date on farm worker health and safety requirements with The Farm Labor Manual. FELS offers our members a \$100 discount on enrollment. Ask about safety seminars, consulting services, bilingual labor relations and more. For more information call (800) 753-9073.



California Farm Bureau Federation **MEMBER BENEFITS**

Eligible Farm Bureau Members receive a \$500 incentive toward the purchase or lease of most new **GENERAL MOTOR VEHICLES**. The incentive can be stacked



**FARM
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with most other available offers including GM Business Choice, Owner Loyalty and current in-market incentives. (Excludes military, employee, dealership employee and supplier pricing discounts) Go to fbverify.com/gm to download your membership discount certificate. Must be a member in good standing for at least 30 days to qualify.



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Members receive free shipping on all products ordered, same day shipping on in-stock orders placed directly with a branch or on Grainger.com by 5 p.m. local time Monday-Friday. Members can request a catalog or place an order by visiting www.grainger.com

Farm Bureau members in California are eligible for a discount of \$300 to \$500 on **CASE IH AGRICULTURAL** equipment, depending on the tractor



or implement acquired. There is no limit to the number of discounts that a Farm Bureau member may use, as long as it's no more than one per unit acquired. Case IH encourages members to negotiate the best deal with their preferred Case-IH dealer and then add the manufacturer's incentive discount to the bottom line. Eligible members will receive the following manufacturer discount on *(continued)*

MEMBER BENEFITS California Farm Bureau Federation

purchases of the listed products: Farmall® Compact tractors - A and B series \$300 per unit; Farmall® Utilities - C & U series \$500 per unit; Maxxum® Series and Farmall 100A series \$500 per unit; Self-propelled windrowers \$500 per unit; Large square balers \$500 per unit; Round balers \$300 per unit; Small square balers \$300 per unit; Disc mower conditioners \$300 per unit; Sickle mower conditioners \$300 per unit; Case IH Scout Utility Vehicles \$300 per unit. Members must print out an authorization certificate at www.fbverify.com/case

WESTERN SQUARE INDUSTRIES

Farm Bureau members in California are eligible for discounts on steel products from **WESTERN SQUARE INDUSTRIES**. The Stockton-based, family-owned company began in 1978, manufacturing gates and corrals, and has since expanded its offerings to include items as diverse as campground equipment and cattle guards. Western Square Industries has designed a shade trailer to help farmers protect their employees from sun and heat, and that can be customized according to the farm's specifications. Farm Bureau members receive a 10 percent discount on shade trailers manufactured by Western Square. Members also receive a 5 percent discount on round pens, pasture feeders, cattle guards, canine kennels and "The Chicken's Hilton" chicken coop, which houses up to eight hens. All discounts are applied to direct-from-manufacturer prices, ensuring that members receive the best deal by visiting www.westernsquare.com or call 1-800-367-8383.

Farm Bureau members now have access to discounts ranging from \$250-\$2,500 on **CAT** agriculture construction equipment. Eligible equipment includes Cat skid steer loaders, compact and multi-terrain loaders, wheel loaders, telehandlers, backhoe loaders, hydraulic excavators and track-type tractors. In addition, Farm Bureau members will now receive a \$250 credit on work tool attachments purchased with a new Caterpillar machine. Members must print out an authorization certificate at www.fbverify.com



California Farm Bureau Federation **MEMBER BENEFITS**

Farm Bureau members can save up to 30 percent at **DUNN-EDWARDS PAINTS** and **KELLY-MOORE PAINTS**. Dunn-Edwards and Kelly-Moore offer a full range of architectural and specialty coatings for virtually every application, including farms/outbuildings, water tanks/water treatment, plant maintenance/floors, concrete water proofing and coatings for wood, ferrous and nonferrous metals. Farms or ranches with large or continuous purchasing needs may qualify for additional discounts and individual sales representation. To obtain the discount codes, please call the member help desk at 1-800-698-3276.



Farm Bureau members in California now have access to a 50% discount on **CALIFORNIA GROWN** branding and licensing for their agricultural commodities. If you are interested in the program and are looking for more information about the California Grown branding, please go to the California Grown website at www.californiagrown.org or phone (916) 441-5302.

AVIS CAR RENTAL operates one of the world's best-known car rental brands with approximately 5,450 locations in more than 165 countries. Farm Bureau members always receive up to 25 percent off Avis base rates. In addition, enjoy additional offers like dollars off, a complimentary upgrade, or a free weekend day. Visit www.avis.com/cafb or call 1-800-331-1212 to make a reservation. Discount rates may vary between 5 and 25 percent, depending on time of year, availability and other factors. Farm Bureau discount may NOT be stacked with other AWD corporate or membership discounts. Avis offers discounts for Farm Bureau members in California.



CHECK FOR MORE DETAILS AND ADDITIONAL INFORMATION BY VISITING THE MEMBER SERVICES PAGE AT WWW.CFBF.COM

MEMBER BENEFITS California Farm Bureau Federation



HERTZ offers discounts to Farm Bureau members. The discounts are available at participating locations in the U.S. and more than 150 foreign countries, operating from 7,000 locations. You can make your reservations online at www.hertz.com or by calling (800) 654-2210.

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more than 120 countries. Farm Bureau members always save up to 25 percent off Budget base rates*. Plus, get other great offers** like dollars off, a free upgrade, or a free weekend day. Visit www.budget.com/cafb or call 1-800-527-0700 to make a reservation. Discount rates may vary between 5 and 25 percent, depending on time of year, availability and other factors. Farm Bureau discount may NOT be stacked with other BCD corporate or membership discounts. Budget offers discounts for Farm Bureau members in California.



Farm Bureau members save 20 percent off the published rate at almost 6,300 participating **CHOICE HOTELS** worldwide (Comfort Inn®, Comfort Suites®, Quality Inn®, Sleep Inn®, Clarion®, MainStay Suites®, Suburban Extended Stay®, Rodeway Inn® and Econo Lodge®). Save 20 percent also off the Ascend Collection® and the newest addition, Cambria Suites®. Learn more about Cambria Suites' expansion into new destination cities. Call the Choice Hotels toll free number (800) 258-2847 and mention the Farm Bureau ID number or go to choicehotels.com to book online. To obtain the discount code, please call the member help desk at 1-800-698-3276.

California Farm Bureau Federation **MEMBER BENEFITS**

Farm Bureau members receive an additional 20 percent off the “Best Available Rate” at participating locations

of **WYNDHAM HOTELS** every time they travel (Baymont Inns®, Days Inn®, Knights Inn®, Hawthorn Suites®, Howard Johnson®, Microtel Inns and Suites®, Ramada Worldwide®, Super 8®, Travelodge®, Wingate by Wyndham®, and Wyndham Hotel and Resorts®). Call the toll free reservation line at (877) 670-7088 and mention the Farm Bureau ID number, or visit their website at www.wyndham.com to book online. To obtain the discount code, please call the member help desk at 1-800-698-3276.



Farm Bureau members have an assortment of health and wellness discounts available. **CALSTAR, CLEARVALUE HEARING, LENS CRAFTERS, PREFERRED ALLIANCE** and **US DENTAL ACCESS** all offer discounts to current members. California Farm Bureau is

pleased to offer a prescription drug discount to members. Visit www.cfbf.com for more information and discount codes.

CALIFORNIA FARM BUREAU FEDERATION

2300 River Plaza Drive

Sacramento, CA 95833

Member Help Desk: (800)698-FARM

Email: cfbf@cfbf.com

Communication/News: (916) 561-5550

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www.balbondsabc.com

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Amber Simmons
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Email: asimmons@amblaw.com
www.amblaw.com

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Phone: (805) 541-0400

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Phone: (805) 238-0839
Email: gepv@wildblue.net

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FarmCreditWest_Templeton_Credit_WCMS@farmcreditwest.com

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1144 Morro Street
San Luis Obispo, CA 93401
Liz Summer, Vice President/Senior Client Relationship Manager
Phone (805) 269-4138
Email: lsummer@heritageoaksbank.com

BUSINESS LISTING BY CATEGORY

THE THOM GROUP

1457 Marsh Street, Suite 200
San Luis Obispo, CA 93401
Phone: (805) 546-6022
www.thethomgroup.com

WELLS FARGO BUSINESS BANKING GROUP

Elidia Morales, Business Development Officer
711 Tank Farm Road, Suite 200 San Luis Obispo, CA 93401
Phone: (805) 423-0850
Email: elidia.morales@wellsfargo.com

COMMUNICATION, EDUCATION & RESEARCH

BROCK CENTER FOR AGRICULTURAL COMMUNICATION

Megan Silcott, Director
Phone: (805) 756-2892
Email: brockctr@calpoly.edu

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Michelle Mitchell, Research Director
Email: coastalresearch@gmail.com
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Heavy Equipment and Rock Materials

Jon Negranti

Phone: (805) 995-3357

Email: negranti.construction@gmail.com

ROAD RUNNER CONSTRUCTION

Richard Gonzales

Phone: (805) 441-4934

COAST PIPE

3050 Ramada Drive Suite A

Paso Robles, CA 93446

Phone: (805) 235-0133

Email: kris@coastpipeca.com

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Phone: (805) 610-7040

Email: ljcagliero@gmail.com

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Phone: 805-929-1941

Email: sales@cmnursery.com

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Gary Evans

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Email: largeanimal@sbcglobal.net

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Danna Dykstra-Coy is owner of Danna Joy Images, specializing in landscape photography and natural light portraits. Danna combines her passion for people and the Central Coast's range of exquisite ocean and agricultural scenery to capture memorable images. She has completed two college courses (B&W Newspaper Photography and Digital Photography/Lightroom Editing) and photographs every day. Danna has won several regional and state photography awards, including the Mid-State Fair's 2015 and 2016 professional photography competition. A retired newspaper reporter, she has lived 24 years in Cayucos with her husband Norman. Danna can be reached at www.dannajoyimages.com or dannajoyimages@gmail.com.





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